

Printed: 3/21/2021

1/1/2021
12/31/2021

Trip Tracker

Policy New Mbr
Count Count

Premium

Date

Volume

Life Prod
CreditProduction
Credit

Totals for	LINDSEY KERSTEN	1.00	1.00	459.00	150,000	459.00	459.00
Totals for	LISA KOERNER	15.00	9.00	8,988.74	666,519	6,257.56	6,257.56
Totals for	MARY KRUEGER	9.00	2.00	53,565.01	294,580	4,722.30	4,740.07
Totals for	JASON LAPORTE	8.00	4.00	11,863.65	199,000	5,506.25	5,506.25
Totals for	PHILIP WELTER	2.00	1.00	4,510.92	435,000	4,510.92	4,510.92
Totals for	ALEXANDRIA WIDDERSHEIM	11.00	3.00	29,109.98	390,825	8,441.90	11,362.70
Totals for	JANE ZELLER	11.00	6.00	38,179.73	174,729	5,411.24	5,411.24
WISCONSIN RIVER Totals		57.00	26.00	146,677.03	2,310,653	35,309.18	38,247.75

Totals for	MARIAH BAGGS	3.00	1.00	14,163.69	43,337	1,557.31	1,557.31
Totals for	SAMANTHA CLEMINS	4.00	1.00	4,652.33	600,000	4,652.33	4,652.33
Totals for	JAY DOBBS	3.00	0.00	65,048.63	99,776	6,504.86	6,823.07
Totals for	STEVE ERNST	6.00	5.00	5,657.34	145,000	1,696.44	11,696.44
Totals for	LEE EVANS	2.00	2.00	75.30	20,000	75.30	75.30
Totals for	CASSONDR A MEYER	6.00	1.00	45,802.22	286,073	11,379.43	11,379.43
Totals for	ADAM MILLER	2.00	0.00	21,715.93	67,543	2,789.89	2,789.89
Totals for	SAMANTHA NAPARALA	2.00	1.00	784.25	525,000	784.25	784.25
Totals for	DARREL SCHMIDT	3.00	2.00	2,282.31	479,999	2,282.31	2,282.31
Totals for	JEREMIAH WELCH	2.00	0.00	333.75	25,000	333.75	587.50
Totals for	CHIA YANG	1.00	0.00	2,756.00	200,000	2,756.00	2,756.00
Totals for	WHITNEY YANG	7.00	7.00	9,175.75	635,000	9,175.75	9,846.85
LAKESHORE Totals		41.00	20.00	172,447.50	3,126,728	43,987.63	55,230.69

Totals for	LYLE BODENSTEINER	2.00	0.00	1,253.00	100,000	1,253.00	1,253.00
Totals for	AUTUM JOHNSON	4.50	2.50	5,908.83	130,856	2,608.49	3,628.13
Totals for	MICHAEL JOHNSON	0.10	0.00	166.67	11,761	166.67	166.67
Totals for	KATE KINGSBURY	4.20	1.50	6,128.54	105,000	2,828.20	3,168.08
Totals for	REBECCA LUREEN	8.20	3.00	25,939.28	236,083	4,515.98	4,855.86
DAKOTAS Totals		19.00	7.00	39,396.32	583,700	11,372.35	13,071.75

Totals for	CRISTY ARNDT	1.00	1.00	35.70	10,000	35.70	35.70
Totals for	RANDY AUGSBURGER	2.00	1.00	982.60	20,000	982.60	982.60
Totals for	CARRIE BAETEN	6.00	3.00	12,948.15	864,476	2,895.83	2,895.83
Totals for	STANLEY BLYTHE	4.00	4.00	1,954.49	153,500	1,954.49	1,954.49
Totals for	MICHAEL BROWN	2.00	0.00	3,667.50	41,499	3,667.50	3,667.50
Totals for	NORBERTO CAPPIELLO	1.00	1.00	3,602.20	20,000	3,602.20	3,602.20
Totals for	LAURA DEGOLIER	1.00	1.00	845.80	10,000	845.80	845.80
Totals for	JAMES DINGELDEIN	3.00	3.00	24,490.95	42,000	2,995.73	2,995.73
Totals for	PAUL DODGE	0.50	0.50	0.00	0	0.00	0.00

Totals for	Policy Count	New Mbr Count	Premium	Date	Volume	Life Prod Credit	Production Credit
ROBERT FIRCHOW	5.00	3.00	26,485.75		175,000	3,780.75	3,780.75
PAUL FRITCH	1.00	0.00	529.50		50,000	529.50	529.50
ERIC GARLAND	4.00	1.00	1,684.75		100,000	168.48	168.48
WILLIAM GARRETT	1.00	1.00	440.25		50,000	440.25	440.25
JOSEPH GUILLORY	1.00	1.00	146.40		20,000	146.40	146.40
TRENT HALDIMAN	1.00	0.00	478.50		300,000	478.50	478.50
LUKASZ HANDZEL	0.20	0.20	129.50		50,000	129.50	129.50
ROGER HARRIS	0.00	0.00	0.00		0	0.00	0.00
DAVID HARTWIG	1.00	1.00	939.45		15,000	939.45	939.45
JUDY HAWLEY	1.00	1.00	586.80		30,000	58.68	58.68
DANIEL HERBRAND	2.00	2.00	1,742.96		87,850	1,742.96	1,742.96
LEVI HUNCOVSKY	0.00	0.00	0.00		0	0.00	0.00
RANDALL KOLARIK	4.00	2.00	7,608.75		110,000	3,067.75	3,067.75
DAVID KONSELLA	1.00	1.00	3,488.42		38,083	3,488.42	3,488.42
JOANNA KOT	1.00	1.00	835.00		200,000	835.00	835.00
BRIAN LEMIEUX	1.00	1.00	403.30		30,000	403.30	403.30
NICOLE LEWIN	1.00	1.00	472.50		250,000	472.50	472.50
HEATHER LINDSLEY	1.00	1.00	813.90		15,000	813.90	813.90
ERVIN LONDAGIN	3.00	3.00	2,606.20		270,000	2,606.20	2,606.20
CHARLENE MCCOY	1.00	1.00	584.16		24,000	584.16	584.16
JANA MCKINNEY	2.00	2.00	2,573.75		100,000	2,573.75	2,573.75
JOSEPH MEDINGER JR	2.00	2.00	860.30		14,500	860.30	860.30
DIRK MILESTONE	0.00	0.00	0.00		0	0.00	24.39
SCOTT MOAN	1.00	1.00	9,691.48		14,959	969.15	969.15
RONALD PACHAN	2.00	2.00	4,807.00		50,000	480.70	480.70
ALVA PAINE	1.00	0.00	3,258.00		100,000	3,258.00	3,258.00
BRUCE PAUTZ	1.00	1.00	216.00		200,000	216.00	216.00
JASON PETERS	3.00	3.00	2,489.65		540,000	2,489.65	2,489.65
RANDALL PFEILER	2.00	0.00	374.75		50,000	374.75	374.75
YULIIA PONA	1.00	1.00	2,182.02		80,926	2,182.02	2,182.02
JAROD POWELL	0.00	0.00	0.00		0	0.00	0.00
BRADLEY PUTNAM	1.00	0.00	924.75		25,000	924.75	924.75
JARED REUTER	1.00	1.00	384.75		25,000	384.75	384.75
DONALD ROOT	2.00	2.00	1,316.70		407,000	1,316.70	1,316.70
LARRY RUFF	1.00	1.00	9,427.35		15,000	942.74	942.74
MATTHEW SCHERNIKAU	1.00	0.00	1,019.00		50,000	1,019.00	1,019.00
ANDRZEJ SERTLER	2.00	2.00	2,630.00		200,000	2,630.00	2,630.00
CHRISTY SNIDER	1.00	1.00	539.30		10,000	539.30	539.30
KAROLINA SOBCZYK	2.00	2.00	2,030.00		350,000	2,030.00	2,030.00

Totals for	MICHAEL STECKLING	1.00	0.00	558.75		100,000	558.75	558.75
Totals for	DALBERT STEELE	3.00	1.00	1,071.50		100,000	1,071.50	1,071.50
Totals for	STACY STEPHENS	2.00	2.00	612.25		10,000	612.25	612.25
Totals for	JOANNA STOCH	8.80	8.80	10,144.00		1,200,000	10,144.00	10,144.00
Totals for	KENNETH SZWEDA	0.50	0.50	0.00		0	0.00	0.00
Totals for	GREGG TALLIER	1.00	1.00	0.00		0	0.00	0.00
Totals for	DANIEL VERBRICK	1.00	1.00	845.85		15,000	845.85	845.85
Totals for	CHAD WARE	5.00	5.00	3,433.02		72,000	3,433.02	3,433.02
Totals for	DEAN WATERS	2.00	2.00	16,453.78		24,959	1,645.38	1,645.38
Totals for	IWONA ZAWICKI	0.00	0.00	0.00		0	0.00	0.00
Totals for	DANIEL ZEIGER	1.00	0.00	931.25		25,000	931.25	931.25
<i>INDEPENDENTS Totals</i>		102.00	78.00	177,278.68		6,755,751	80,099.09	80,123.48
Totals for	DAVID HORSTMANN	6.00	6.00	10,576.70		342,000	10,576.70	10,576.70
Totals for	DAVID LAPETINA	3.00	3.00	1,997.41		19,000	1,997.41	1,997.41
<i>Direct Totals</i>		9.00	9.00	12,574.11		361,000	12,574.11	12,574.11
Life Commissions	143,080.42	Annuity Commissions		7,227.46				
Life Production Credit	183,342.36	Annuity Production Credit		15,905.41				
Grand Totals		228.00	140.00	548,373.64		13,137,832	183,342.36	199,247.77