

<u>AUTUM STRAND JOHNSON</u>	0	25,000	1,421.25	0.00		1	5.00	1,421.25
<u>REBECCA LUREEN</u>	5	2,225,000	4,191.00	119.73		8	52.38	4,191.00
<u>ALAINA PRESTWOOD</u>	0	7,500	361.80	0.00		1	6.00	350.55
Totals for: DAKOTAS	5	2,257,500	5,974.05	119.73		10	43.00	5,962.80
<u>DAVID HORSTMANN</u>	3	450,000	4,915.00	0.00		3	16.33	4,915.00
<u>BRIAN PASSEHL</u>	1	300,000	558.00	0.00		1	37.00	558.00
Totals for: DIRECT	4	750,000	5,473.00	0.00		4	21.50	5,473.00
<u>BETTERLIFE</u>	0	25,000	317.48	0.00		1	24.00	305.25
Totals for: HOME OFFICE	0	25,000	317.48	0.00		1	24.00	305.25
<u>RANDALL AUGSBURGER</u>	1	25,000	1,082.75	92.03		1	88.00	1,082.75
<u>CAROLYN BAETEN</u>	2	1,100,000	3,143.00	1,760.00		3	12.67	3,143.00
<u>STANLEY BLYTHE</u>	1	125,000	1,470.00	122.50		2	31.00	1,434.25
<u>MICHAEL BROWN</u>	0	115,000	4,437.72	0.00		2	6.00	4,108.95
<u>NORBERTO CAPPIELLO</u>	0	7,093	2,185.55	0.00		1	13.00	218.56
<u>HARRY DORMAN</u>	1	25,000	1,394.50	118.54		1	17.00	1,394.50

<u>JOHN FOWLER</u>	1	25,000	1,733.04	100.08		1	46.00	1,699.00
<u>TODD GERBIG</u>	2	32,999	20,844.47	0.00		2	12.00	1,702.05
<u>TRENT HALDIMAN</u>	1	225,000	591.00	591.00		2	34.00	591.00
<u>JEFFREY HILLEMANN</u>	1	25,000	165.90	0.00		1	5.00	165.90
<u>LEVI HUNCOVSKY</u>	1	5,589	3,140.39	0.00		1	25.00	314.04
<u>RANDALL KOLARIK</u>	3	215,000	9,604.76	379.73		3	25.33	1,983.69
<u>NICOLE LEWIN</u>	2	620,000	1,277.60	72.96		2	85.00	1,277.60
<u>PETER MOLITOR</u>	0	50,000	1,692.50	50.00		1	33.00	1,692.50
<u>DONALD ROOT</u>	3	225,000	2,971.50	255.81		3	17.67	2,971.50
<u>DONALD SCHAEFER</u>	1	500,000	6,428.04	400.00		1	34.00	4,800.00
<u>ANDRZEJ SERTLER</u>	0	100,000	1,751.00	0.00		1	74.00	1,751.00
<u>DALBERT STEELE</u>	1	5,000	216.60	0.00		1	4.00	209.90
Totals for: INDEPENDENT	21	3,425,681	64,130.32	3,942.65		29	29.03	30,540.18
<u>SAMANTHA CLEMINS</u>	2	65,889	1,007.39	35.62		2	18.50	1,007.39
<u>CHRISTOPHER DEEDON</u>	5	1,226,930	13,845.17	91.51		6	17.83	4,845.92
<u>JAY DOBBS</u>	1	25,000	456.50	38.80		1	122.00	456.50

<u>DEAN GARDNER</u>	1	50,000	39,974.50	0.00		1	12.00	3,997.45
<u>CASSONDRA MEYER</u>	1	50,000	799.00	0.00		2	12.00	799.00
<u>WILLIAM RUTTEN</u>	0	1,000,000	2,740.00	0.00		1	33.00	2,740.00
<u>NICOLE SMILANICH</u>	1	87,411	6,569.32	558.40		2	44.00	6,569.32
<u>CHIA YANG</u>	1	250,000	2,953.00	0.00		2	77.50	2,953.00
<u>WHITNEY YANG</u>	6	1,800,000	8,112.00	313.58		6	45.50	8,112.00
Totals for: SHEBOYGAN	18	4,555,230	76,456.88	1,037.91		23	37.00	31,480.58
<u>MATTHEW JACQUE</u>	1	400,000	676.00	57.46		1	47.00	676.00
<u>LISA KOERNER</u>	2	150,000	1,027.52	0.00		2	36.00	1,027.52
<u>JANE ZELLER</u>	2	325,000	4,374.50	50.79		5	8.80	4,361.50
Totals for: WAUSAU	5	875,000	6,078.02	108.25		8	20.38	6,065.02
Grand Totals for all agents and agencies:	53	11,888,411	158,429.75	5,208.54		75	31.95	79,826.83