

Pending Policies as of 6/5/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
RANDALL AUGSBURGER	INDEPENDENT	1	0.00	17.00	25,000	197.75	0.00	245.21	197.75
CAROLYN BAETEN	INDEPENDENT	6	4.00	23.00	625,000	1,961.40	264.79	1,429.20	1,961.40
CARRI BAETEN	INDEPENDENT	2	2.00	4.00	550,000	12,035.00	0.00	5,657.43	12,035.00
JACK BRAUKER	INDEPENDENT	1	1.00	28.00	26,972	368.64	0.00	368.64	368.64
MICHAEL BROWN	INDEPENDENT	9	2.00	40.00	387,025	89,245.90	0.00	22,555.01	19,685.44
SWT	INDEPENDENT	6	5.00	20.33	165,194	5,617.33	0.00	6,547.94	5,617.33
LAURA DEBEVEC SCHULTZE	INDEPENDENT	2	0.00	27.00	53,195	8,069.90	0.00	2,433.98	2,636.66
HARRY DORMAN	INDEPENDENT	2	2.00	28.00	14,271	13,643.08	0.00	136.43	682.15
WILLIAM GARRETT	INDEPENDENT	2	1.00	29.50	75,000	2,587.75	0.00	1,345.63	2,587.75
ROGER HARRIS	INDEPENDENT	1	1.00	22.00	100,000	630.50	0.00	617.89	630.50
MITCHELL JACOBSON	INDEPENDENT	1	1.00	4.00	25,000	1,179.25	0.00	1,037.74	1,179.25

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COLTON KISSINGER	INDEPENDENT	1	1.00	74.00	100,000	353.00	30.01	345.94	353.00
BETH KLISMITH	INDEPENDENT	1	1.00	18.00	250,000	420.00	35.70	344.40	420.00
RANDALL KOLARIK	INDEPENDENT	2	0.00	50.00	75,000	1,960.50	261.60	1,607.61	1,960.50
DAVID KONSELLA	INDEPENDENT	2	2.00	45.50	50,000	1,464.00	124.45	1,815.36	1,464.00
CANDICE LIKELY	INDEPENDENT	1	1.00	10.00	20,000	719.40	0.00	633.07	719.40
REBECCA LUREEN	INDEPENDENT	2	0.00	34.00	0	0.00	0.00	0.00	0.00
CHARLENE MCCOY	INDEPENDENT	1	1.00	25.00	100,000	533.00	0.00	495.69	533.00
JANA MCKINNEY	INDEPENDENT	1	1.00	14.00	25,000	826.75	0.00	768.88	826.75
LARRY RUFF	INDEPENDENT	1	1.00	11.00	10,000	935.40	80.44	1,159.90	935.40
KYLE SITTLER	INDEPENDENT	1	1.00	12.00	2,000	258.82	0.00	266.58	258.82
JAMES SKELTON	INDEPENDENT	1	1.00	18.00	25,000	400.00	34.00	208.00	400.00

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CHAD WARE	INDEPENDENT	1	0.00	18.00	25,000	1,018.75	0.00	1,049.31	1,018.75
<b>Totals for:</b>	<b>INDEPENDENT</b>	<b>48</b>	<b>29.00</b>	<b>27.65</b>	<b>2,728,657</b>	<b>148,991.48</b>	<b>830.99</b>	<b>51,069.84</b>	<b>1,018.75</b>
RACHEL HUNTER	DIRECT	8	8.00	20.00	510,000	4,814.58	71.78	2,971.82	4,814.58
THOMAS TOTH	DIRECT	8	8.00	14.88	319,193	3,216.12	52.86	2,297.80	3,216.12
<b>Totals for:</b>	<b>DIRECT</b>	<b>16</b>	<b>45.00</b>	<b>17.44</b>	<b>829,193</b>	<b>8,675.04</b>	<b>124.64</b>	<b>5,269.62</b>	<b>3,216.12</b>
SAMANTHA CLEMINS	RUTTENAGENCY	2	1.00	12.00	300,000	2,193.00	0.00	950.59	2,193.00
TIMOTHY DOWSEY	INDENDEPENT	1	0.00	11.00	2,000	304.14	0.00	313.26	304.14
DAVID LANGE	RUTTENAGENCY	1	0.00	53.00	50,000	951.50	0.00	980.05	951.50
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	4.00	24,999	1,324.45	0.00	1,165.52	1,324.45
RYAN RAEDER	RUTTENAGENCY	2	0.00	38.50	175,000	1,343.00	0.00	849.86	1,343.00
WILLIAM RUTTEN	RUTTENAGENCY	1	0.00	20.00	49,556	33,499.80	0.00	3,014.98	3,349.98

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DREW SMADING	INDEPENDENTS	1	1.00	42.00	10,000	261.60	0.00	162.19	261.60
AMBER WULTERKENS	RUTTENAGENCY	1	0.00	20.00	46,940	29,999.50	0.00	2,699.95	2,999.95
WHITNEY YANG	RUTTENAGENCY	3	2.00	38.33	275,000	2,812.25	178.76	2,306.05	2,812.25
Totals for:	RUTTENAGENCY	13	49.00	28.15	933,495	72,982.12	178.76	12,442.45	2,812.25
Grand Totals	All agents and agencies	77	49.00	25.61	4,491,345	230,648.64	1,134.39	68,781.91	80,042.07