

<u>BRANDY CARMICHEAL</u>	4	100,000	1,555.25	118.53		4	24.50	1,555.25
<u>AUTUM STRAND JOHNSON</u>	1	50,000	530.50	45.09		1	6.00	530.50
<u>REBECCA LUREEN</u>	4	2,275,000	5,892.24	435.91		9	46.11	5,403.00
Totals for: DAKOTAS	9	2,425,000	7,977.99	599.53		14	37.07	7,488.75
<u>DAVID HORSTMANN</u>	1	20,000	1,287.48	0.00		1	4.00	1,247.60
<u>BRIAN PASSEHL</u>	1	650,000	2,635.00	0.00		2	22.00	2,635.00
Totals for: DIRECT	2	670,000	3,922.48	0.00		3	16.00	3,882.60
<u>BOB ANDREWS</u>	1	100,000	400.92	0.00		1	69.00	393.00
<u>RANDALL AUGSBURGER</u>	3	75,000	3,169.00	92.03		3	42.67	3,169.00
<u>CAROLYN BAETEN</u>	2	725,000	12,560.66	41.52		6	29.00	5,559.56
<u>STANLEY BLYTHE</u>	1	20,000	338.28	0.00		1	4.00	0.00
<u>MICHAEL BROWN</u>	0	25,000	23,900.00	0.00		1	52.00	1,195.00
<u>KENNETH CAFOUREK</u>	1	25,000	2,224.50	2,224.50		1	44.00	222.45
<u>LAURA DEGOLIER</u>	1	24,999	384.49	384.49		1	9.00	384.49
<u>BRADY DONLEY</u>	1	25,000	140.04	0.00		1	4.00	135.75

<u>HARRY DORMAN</u>	1	25,000	1,207.00	0.00		1	174.00	1,207.00
<u>BONITA HAYES</u>	1	30,000	919.56	0.00		1	104.00	901.50
<u>PHILLIP KEISER</u>	1	50,000	257.28	17.65		1	31.00	211.80
<u>BETH KLISMITH</u>	1	50,000	438.60	36.55		1	31.00	430.00
<u>RANDALL KOLARIK</u>	2	825,000	8,303.25	850.81		8	14.13	8,168.07
<u>NICOLE LEWIN</u>	2	620,000	858.40	72.96		2	36.00	858.40
<u>ERVIN LONDAGIN</u>	0	200,000	519.75	0.00		1	65.00	519.75
<u>CHARLENE MCCOY</u>	0	10,000	742.08	61.84		1	5.00	719.10
<u>KYLE MCLAUGHLIN</u>	1	28,160	19,499.52	0.00		1	66.00	1,949.95
<u>PETER MOLITOR</u>	0	25,000	1,104.36	0.00		1	10.00	1,082.75
<u>SENICA OMERNIK</u>	2	200,000	945.00	37.91		2	40.50	945.00
<u>LARRY POWELL</u>	5	500,000	9,184.20	0.00		5	21.00	7,192.44
<u>DIANE ROOK-JOHNSON</u>	1	25,000	347.25	347.25		1	44.00	347.25
<u>STEPHEN RUNDE</u>	1	31,088	15,786.30	0.00		1	96.00	1,578.63
<u>KEITH SANDERS</u>	1	10,000	607.56	0.00		1	25.00	588.70
<u>ANDRZEJ SERTLER</u>	5	1,600,000	18,086.50	0.00		9	26.00	18,086.50

<u>CHRISTY SNIDER</u>	2	65,000	2,075.34	137.32		2	44.50	2,024.30
<u>JOANNA STOCH</u>	2	200,000	3,404.25	0.00		2	87.50	3,404.25
Totals for: INDEPENDENT	38	5,514,247	127,404.09	4,304.83		56	35.79	61,274.64
<u>SAMANTHA CLEMINS</u>	3	298,675	29,528.72	126.78		4	60.50	4,501.52
<u>CHRISTOPHER DEEDON</u>	1	300,000	1,866.00	155.50		1	37.00	1,866.00
<u>JAY DOBBS</u>	1	25,000	456.50	38.80		1	73.00	456.50
<u>DEAN GARDNER</u>	0	75,017	34,294.58	0.00		2	3.00	3,429.46
<u>CASSONDRA MEYER</u>	2	75,000	21,465.00	10,636.72		2	157.50	2,412.90
<u>WILLIAM RUTTEN</u>	0	50,000	1,232.50	0.00		3	8.67	1,232.50
<u>DARREL SCHMIDT</u>	1	485,000	3,143.23	244.03		3	67.00	2,904.31
<u>NICOLE SMILANICH</u>	1	97,567	33,277.47	500.00		2	9.00	8,621.84
<u>CHIA YANG</u>	1	450,000	6,316.04	346.38		3	53.33	6,247.04
<u>WHITNEY YANG</u>	3	450,000	5,428.00	0.00		5	23.80	5,428.00
Totals for: SHEBOYGAN	13	2,306,259	137,008.04	12,048.21		26	46.04	37,100.06
<u>LISA KOERNER</u>	1	105,000	3,437.50	0.00		2	9.50	904.45

<u>MARY KRUEGER</u>	3	249,999	1,498.81	283.87		3	44.00	1,498.81
<u>JASON LAPORTE</u>	2	39,999	3,803.51	0.00		2	22.50	3,757.01
<u>ALEXANDRIA WIDDERSHEIM</u>	0	5,000	111.84	9.32		1	31.00	108.40
<u>JANE ZELLER</u>	0	48,255	16,009.25	0.00		2	9.00	3,793.60
Totals for: WAUSAU	6	448,253	24,860.91	293.19		10	24.50	10,062.27
Grand Totals for all agents and agencies:	68	11,363,759	301,173.51	17,245.76		109	36.82	119,808.32