

Pending Policies as of 6/19/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
KAITLYNN REEDER	INDEPENDENT	1	1.00	5.00	400,000	3,476.00	0.00	3,232.68	3,476.00
CAROLYN BAETEN	INDEPENDENT	5	4.00	25.40	950,000	2,791.24	40.17	2,087.99	2,791.24
CARRI BAETEN	INDEPENDENT	3	3.00	13.67	1,050,000	12,656.00	0.00	6,104.55	12,656.00
JACK BRAUKER	INDEPENDENT	1	1.00	42.00	26,972	368.64	0.00	368.64	368.64
MICHAEL BROWN	INDEPENDENT	6	2.00	37.50	325,000	24,055.15	0.00	16,781.09	13,754.65
LIZA CABALLERO	INDEPENDENT	5	3.00	4.80	158,499	5,061.03	0.00	4,270.58	5,061.03
SWT	INDEPENDENT	5	5.00	9.20	147,275	5,961.60	0.00	6,465.61	5,961.60
SAMANTHA CLEMINS	INDEPENDENT	2	1.00	26.00	300,000	2,193.00	0.00	950.59	2,193.00
SCOTT DANIELS	INDEPENDENT	1	1.00	10.00	50,000	0.00	0.00	0.00	0.00
HARRY DORMAN	INDEPENDENT	2	2.00	42.00	14,271	13,643.08	0.00	136.43	682.15
STEVEN ERNST	INDEPENDENT	2	2.00	4.00	50,000	1,762.00	149.78	1,444.84	1,762.00

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WILLIAM GARRETT	INDEPENDENT	2	1.00	43.50	75,000	2,587.75	109.06	1,345.63	2,587.75
JOHN HELMER	INDEPENDENT	1	1.00	7.00	7,500	1,298.85	0.00	1,337.82	1,298.85
LEVI HUNCOVSKY	INDEPENDENT	1	1.00	14.00	52,592	16,498.80	0.00	1,649.88	1,649.88
BETH KLISMITH	INDEPENDENT	1	1.00	32.00	250,000	420.00	35.70	344.40	420.00
RANDALL KOLARIK	INDEPENDENT	3	1.00	45.00	125,000	4,474.50	261.60	3,669.09	4,474.50
DAVID KONSELLA	INDEPENDENT	1	1.00	59.00	25,000	817.00	69.45	1,013.08	817.00
MARY KRUEGER	INDEPENDENT	1	0.00	11.00	200,000	1,356.00	0.00	1,261.08	1,356.00
PAYENG LEE	INDEPENDENT	2	2.00	7.00	40,000	3,277.00	140.47	3,720.46	3,277.00
IVAN LIES	INDEPENDENT	1	1.00	12.00	5,000	360.45	0.00	371.26	360.45
REBECCA LUREEN	INDEPENDENT	2	0.00	48.00	0	0.00	0.00	0.00	0.00
STEVEN MASKIL	INDEPENDENT	1	1.00	12.00	27,000	1,001.91	0.00	1,242.37	1,001.91

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JANA MCKINNEY	INDEPENDENT	1	1.00	28.00	25,000	826.75	0.00	768.88	826.75
LARRY RUFF	INDEPENDENT	1	1.00	25.00	10,000	935.40	80.44	1,159.90	935.40
JAMES SKELTON	INDEPENDENT	1	1.00	32.00	25,000	400.00	34.00	208.00	400.00
SOUA THAO	INDEPENDENT	1	1.00	4.00	25,000	1,676.75	0.00	1,475.54	1,676.75
DEAN WATERS	INDEPENDENT	4	3.00	9.25	1,225,000	2,143.25	0.00	2,657.63	2,143.25
JORDAN WINTERS	INDEPENDENT	1	1.00	11.00	7,500	536.63	46.15	499.07	536.63
Totals for:	INDEPENDENT	58	43.00	22.07	5,596,609	116,647.22	966.82	64,567.09	536.63
RACHEL HUNTER	DIRECT	13	13.00	13.23	539,000	6,229.39	175.78	4,261.29	6,229.39
THOMAS TOTH	DIRECT	7	7.00	20.29	245,257	2,393.36	0.00	1,721.87	2,393.36
Totals for:	DIRECT	20	63.00	15.70	784,257	9,299.08	175.78	5,983.16	2,393.36
TIMOTHY DOWSEY	INDENDEPENT	1	0.00	25.00	2,000	304.14	0.00	313.26	304.14

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DAVID LANGE	RUTTENAGENCY	2	0.00	43.00	75,000	12,925.00	4,395.16	2,057.67	2,148.85
RYAN RAEDER	RUTTENAGENCY	2	0.00	52.50	175,000	1,343.00	0.00	849.86	1,343.00
AMBER WULTERKENS	RUTTENAGENCY	1	1.00	4.00	6,635	2,552.58	0.00	229.73	255.26
Totals for:	RUTTENAGENCY	6	64.00	36.67	258,635	14,814.30	4,395.16	3,450.52	255.26
Grand Totals	All agents and agencies	84	64.00	21.60	6,639,501	140,760.60	5,537.76	74,000.77	85,142.43