

Pending Policies as of 6/12/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
ISABEL AGUIRRE	INDEPENDENT	1	0.00	5.00	20,000	1,921.40	0.00	1,690.83	1,921.40
RANDALL AUGSBURGER	INDEPENDENT	2	0.00	15.50	50,000	402.15	0.00	498.67	402.15
CAROLYN BAETEN	INDEPENDENT	5	4.00	32.20	475,000	1,762.84	66.23	1,286.24	1,762.84
CARRI BAETEN	INDEPENDENT	3	3.00	8.33	555,000	12,733.70	0.00	6,230.36	12,733.70
JACK BRAUKER	INDEPENDENT	1	1.00	35.00	26,972	368.64	0.00	368.64	368.64
MICHAEL BROWN	INDEPENDENT	6	1.00	38.00	325,000	35,887.65	0.00	17,436.52	14,521.20
SAMANTHA CLEMINS	INDEPENDENT	5	1.00	13.00	480,526	88,536.55	84,054.28	12,267.35	12,945.05
HARRY DORMAN	INDEPENDENT	2	2.00	35.00	14,271	13,643.08	0.00	136.43	682.15
WILLIAM GARRETT	INDEPENDENT	2	1.00	36.50	75,000	2,587.75	0.00	1,345.63	2,587.75
LEVI HUNCOVSKY	INDEPENDENT	1	1.00	7.00	52,592	16,498.80	0.00	1,649.88	1,649.88
BETH KLISMITH	INDEPENDENT	1	1.00	25.00	250,000	420.00	35.70	344.40	420.00

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RANDALL KOLARIK	INDEPENDENT	2	0.00	57.00	75,000	1,960.50	261.60	1,607.61	1,960.50
DAVID KONSELLA	INDEPENDENT	2	2.00	52.50	50,000	1,464.00	124.45	1,815.36	1,464.00
IVAN LIES	INDEPENDENT	1	1.00	5.00	5,000	360.45	0.00	371.26	360.45
CANDICE LIKELY	INDEPENDENT	1	1.00	17.00	20,000	719.40	61.86	633.07	719.40
REBECCA LUREEN	INDEPENDENT	2	0.00	41.00	0	0.00	0.00	0.00	0.00
STEVEN MASKIL	INDEPENDENT	1	1.00	5.00	27,000	1,001.91	0.00	1,242.37	1,001.91
JANA MCKINNEY	INDEPENDENT	1	1.00	21.00	25,000	826.75	0.00	768.88	826.75
LARRY RUFF	INDEPENDENT	1	1.00	18.00	10,000	935.40	80.44	1,159.90	935.40
KYLE SITTLER	INDEPENDENT	1	1.00	19.00	2,000	258.82	22.25	266.58	258.82
JAMES SKELTON	INDEPENDENT	1	1.00	25.00	25,000	400.00	34.00	208.00	400.00
CHAD WARE	INDEPENDENT	1	1.00	4.00	25,000	828.50	0.00	770.51	828.50

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DEAN WATERS	INDEPENDENT	1	0.00	5.00	25,000	155.25	0.00	192.51	155.25
JORDAN WINTERS	INDEPENDENT	1	1.00	4.00	7,500	536.63	0.00	499.07	536.63
Totals for:	INDEPENDENT	45	26.00	25.53	2,620,861	188,474.73	84,740.81	52,790.07	536.63
RACHEL HUNTER	DIRECT	10	10.00	13.10	569,000	5,425.99	0.00	3,713.50	5,425.99
THOMAS TOTH	DIRECT	8	8.00	16.88	302,193	2,582.01	35.01	1,853.92	2,582.01
Totals for:	DIRECT	18	44.00	14.78	871,193	8,656.24	35.01	5,567.42	2,582.01
TIMOTHY DOWSEY	INDENDEPENT	1	0.00	18.00	2,000	304.14	0.00	313.26	304.14
DAVID LANGE	RUTTENAGENCY	2	0.00	36.00	75,000	12,925.00	4,395.16	2,057.67	2,148.85
RYAN RAEDER	RUTTENAGENCY	2	0.00	45.50	175,000	1,343.00	0.00	849.86	1,343.00
DREW SMADING	INDEPENDENTS	1	1.00	49.00	10,000	261.60	0.00	162.19	261.60
WHITNEY YANG	RUTTENAGENCY	2	1.00	27.00	125,000	709.25	45.82	581.59	709.25

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Totals for:	RITTENAGENCY	8	46.00	35.50	387,000	15,793.55	4,440.98	3,964.57	709.25
Grand Totals	All agents and agencies	71	46.00	23.93	3,879,054	212,924.52	89,216.80	62,322.06	72,217.21