

**AUTUM STRAND JOHNSON**

1

50,000

545.50

92.74

1

66.00

545.50

**KATHY KINGSBURY**

1

100,000

2,252.00

75.00

2

39.50

2,252.00

**REBECCA LUREEN**

3

1,803,983

43,549.80

17,948.84

9

33.33

8,933.68

**Totals for: DAKOTAS**

5

1,953,983

46,347.30

18,116.58

12

37.08

11,731.18

**BRIAN PASSEHL**

6

1,665,000

7,196.00

156.19

8

22.25

7,172.75

**Totals for: DIRECT**

6

1,665,000

7,196.00

156.19

8

22.25

7,172.75

**BETTERLIFE**

0

25,000

338.00

0.00

1

60.00

325.00

**Totals for: HOME OFFICE**

0

25,000

338.00

0.00

1

60.00

325.00

**BOB ANDREWS**

2

200,000

2,175.72

0.00

2

7.00

2,133.00

**CAROLYN BAETEN**

9

1,735,000

8,548.46

718.19

13

24.08

8,527.04

**BRIAN BAUTCH**

1

75,000

2,470.92

0.00

1

12.00

2,422.50

**SHERYL BELLIN**

0

25,000

1,037.75

88.21

1

12.00

1,037.75

**HOWARD BLECHA**

0

0

300.00

0.00

1

6.00

0.00

**STANLEY BLYTHE**

2

50,000

499.92

41.66

2

12.00

490.00

**MICHAEL BROWN**

2

110,000

2,611.04

111.61

3

41.33

2,585.20

<b><u>NORBERTO CAPIELLO</u></b>	0	5,000	681.24	0.00		1	6.00	660.10
<b><u>GREGORY CARTER</u></b>	2	20,000	1,980.20	0.00		2	5.00	198.02
<b><u>JEREMY CORDOVA</u></b>	1	25,000	585.50	0.00		1	26.00	585.50
<b><u>HARRY DORMAN</u></b>	1	25,000	1,207.00	0.00		1	112.00	1,207.00
<b><u>ROBERT FIRCHOW</u></b>	1	50,000	798.00	67.83		1	14.00	798.00
<b><u>JOHN FOWLER</u></b>	1	325,000	2,162.52	139.11		2	60.00	2,120.00
<b><u>CONNIE GIBB</u></b>	1	5,000	567.85	0.00		1	20.00	56.79
<b><u>JOSEPH GUILLORY</u></b>	0	25,000	872.40	0.00		1	14.00	855.25
<b><u>JUDY HAWLEY</u></b>	1	25,000	182.70	16.00		1	19.00	182.70
<b><u>BONITA HAYES</u></b>	1	30,000	652.68	0.00		1	42.00	639.90
<b><u>LEVI HUNCOVSKY</u></b>	1	21,049	13,000.50	0.00		1	39.00	1,300.05
<b><u>EDYTA KIELTYKA</u></b>	2	400,000	2,900.00	0.00		2	86.00	2,900.00
<b><u>RANDALL KOLARIK</u></b>	2	340,000	12,967.05	11,119.05		3	11.33	3,071.61
<b><u>BRIAN LEMIEUX</u></b>	1	25,000	6,801.75	0.00		1	34.00	680.18
<b><u>ERVIN LONDAGIN</u></b>	1	10,000	931.92	0.00		1	35.00	903.00
<b><u>CHARLENE MCCOY</u></b>	2	74,000	706.20	450.72		2	26.50	701.16

<b><u>KYLE MCLAUGHLIN</u></b>	0	28,160	19,499.52	0.00		1	4.00	1,949.95
<b><u>JOSEPH MEDINGER</u></b>	0	25,000	1,450.75	0.00		1	81.00	1,450.75
<b><u>JASON PETERS</u></b>	0	100,000	772.00	0.00		1	83.00	772.00
<b><u>YULIIA PONA</u></b>	2	300,000	2,923.50	0.00		2	56.00	2,923.50
<b><u>BRADLEY PUTNAM</u></b>	0	100,000	63,477.00	63,477.00		1	54.00	6,347.70
<b><u>STEPHEN RUNDE</u></b>	2	181,088	22,194.30	5,955.84		2	52.00	7,534.47
<b><u>DONALD SCHAEFER</u></b>	2	750,000	12,428.04	590.33		2	36.50	7,476.00
<b><u>MATTHEW SCHERNIKAU</u></b>	1	80,000	1,260.00	0.00		1	5.00	1,260.00
<b><u>JOANNA STOCH</u></b>	4	320,000	5,350.80	304.30		5	56.40	5,350.80
<b><u>GREGG TALLIER</u></b>	1	0	0.00	0.00		1	28.00	0.00
<b><u>PATRICK TURAY</u></b>	1	50,000	2,932.44	0.00		1	35.00	3,746.02
<b><u>CHAD WARE</u></b>	3	74,997	576.24	48.02		3	6.00	558.47
<b><u>DEAN WATERS</u></b>	1	5,000	2,543.20	2,543.20		1	66.00	254.32
<b>Totals for: INDEPENDENT</b>	51	5,614,294	200,049.11	85,671.07		67	32.84	73,678.72
<b><u>SAMANTHA CLEMINS</u></b>	6	2,561,253	77,903.42	0.00		11	8.18	15,637.82

<b><u>JAY DOBBS</u></b>	1	25,000	456.50	38.80		1	11.00	456.50
<b><u>STEVEN ERNST</u></b>	2	700,000	3,492.50	277.35		5	21.80	3,492.50
<b><u>CASSONDR A MEYER</u></b>	4	270,000	46,583.04	12,516.17		7	58.86	6,415.15
<b><u>DARREL SCHMIDT</u></b>	2	810,000	3,830.98	0.00		5	5.00	3,592.06
<b><u>JEREMIAH WELCH</u></b>	1	25,000	414.50	33.32		1	61.00	414.50
<b><u>CHIA YANG</u></b>	2	1,090,184	4,598.80	0.00		4	29.75	4,533.02
<b><u>WHITNEY YANG</u></b>	5	225,000	3,490.04	0.00		5	30.00	3,507.02
<b>Totals for: SHEBOYGAN</b>	23	5,706,437	140,769.78	12,865.64		39	25.05	38,048.57
<b><u>LISA KOERNER</u></b>	0	54,745	2,941.23	0.00		1	66.00	2,941.23
<b><u>MARY KRUEGER</u></b>	2	100,000	2,456.00	0.00		3	19.33	2,456.00
<b><u>JASON LAPORTE</u></b>	1	100,000	645.00	54.83		1	20.00	645.00
<b><u>PHILIP WELTER</u></b>	0	0	0.00	0.00		1	7.00	0.00
<b><u>JANE ZELLER</u></b>	1	190,100	46,692.83	1,087.70		5	25.60	7,240.58
<b>Totals for: WAUSAU</b>	4	444,845	52,735.06	1,142.53		11	25.36	13,282.81

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Grand Totals for all  
agents and agencies:

89

15,409,559

447,435.25

117,952.01

138

29.99

144,239.03