

Pending Policies as of 3/6/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
KAITLYNN REEDER	INDEPENDENT	1	1.00	10.00	95,000	800.16	66.67	880.18	800.16
CAROLYN BAETEN	INDEPENDENT	7	6.00	26.00	2,280,000	12,820.64	46.35	9,230.85	12,820.64
CARRI BAETEN	INDEPENDENT	1	1.00	17.00	530,000	625.86	0.00	450.62	625.86
LYLE BODENSTEINER	INDEPENDENT	1	0.00	39.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	1	0.00	83.00	33,000	1,980.50	0.00	2,455.82	1,980.50
SWT	INDEPENDENT	2	0.00	4.00	29,000	1,516.01	130.38	1,879.85	1,516.01
STEVEN ERNST	INDEPENDENT	1	1.00	18.00	25,000	158.45	158.45	129.93	158.45
BETH KLISMITH	INDEPENDENT	2	2.00	6.00	500,000	670.00	26.35	549.40	670.00
DAVID KONSELLA	INDEPENDENT	1	1.00	5.00	100,000	1,056.00	0.00	1,034.88	1,056.00
MARY KRUEGER	INDEPENDENT	2	2.00	21.00	200,000	619.00	0.00	575.67	619.00
REBECCA LUREEN	INDEPENDENT	1	1.00	38.00	25,000	633.00	65.56	784.92	633.00

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STEVEN MASKIL	INDEPENDENT	2	2.00	17.00	8,000	712.13	0.00	732.97	712.13
JANA MCKINNEY	INDEPENDENT	1	1.00	4.00	10,000	900.10	77.41	837.09	900.10
JOSEPH MEDINGER	INDEPENDENT	1	0.00	21.00	5,000	374.30	32.19	348.10	374.30
DIANE ROOK-JOHNSON	INDEPENDENT	1	1.00	5.00	25,000	4,517.00	0.00	406.53	451.70
CHRISTY SNIDER	INDEPENDENT	1	1.00	21.00	25,000	472.25	40.61	486.42	472.25
MICHAEL STECKLING	INDEPENDENT	1	0.00	48.00	25,000	985.50	82.94	916.52	985.50
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	2	1.00	17.00	525,000	1,470.50	439.09	1,270.22	1,470.50
DOUGLAS WILKE	INDEPENDENT	1	0.00	25.00	0	0.00	0.00	0.00	0.00
<b>Totals for:</b>	<b>INDEPENDENT</b>	<b>30</b>	<b>21.00</b>	<b>21.53</b>	<b>4,465,000</b>	<b>32,149.97</b>	<b>1,267.83</b>	<b>24,203.91</b>	<b>0.00</b>
RACHEL HUNTER	DIRECT	7	7.00	16.29	367,000	5,734.28	136.46	4,014.00	5,734.28
HALEY SAMS	DIRECT	8	8.00	11.75	157,000	3,719.72	34.68	2,529.68	3,719.72

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<b>Totals for:</b>	<b>DIRECT</b>	<b>15</b>	<b>36.00</b>	<b>13.87</b>	<b>524,000</b>	<b>9,690.30</b>	<b>171.14</b>	<b>6,543.68</b>	<b>3,719.72</b>
<b>SAMANTHA CLEMINS</b>	RUTTENAGENCY	<b>4</b>	<b>1.00</b>	<b>5.25</b>	<b>330,679</b>	<b>27,470.02</b>	<b>0.00</b>	<b>3,904.77</b>	<b>4,970.43</b>
<b>TIMOTHY DOWSEY</b>	INDENDEPENT	<b>1</b>	<b>1.00</b>	<b>14.00</b>	<b>3,500</b>	<b>492.29</b>	<b>42.34</b>	<b>507.06</b>	<b>492.29</b>
<b>BETTERLIFE</b>	HOME OFFICE	<b>1</b>	<b>0.00</b>	<b>23.00</b>	<b>15,000</b>	<b>219.00</b>	<b>0.00</b>	<b>153.30</b>	<b>219.00</b>
<b>DAVID LANGE</b>	RUTTENAGENCY	<b>1</b>	<b>1.00</b>	<b>53.00</b>	<b>100,000</b>	<b>135.30</b>	<b>0.00</b>	<b>119.06</b>	<b>135.30</b>
<b>AMANDA OLDENBURG</b>	RUTTENAGENCY	<b>1</b>	<b>0.00</b>	<b>11.00</b>	<b>150,000</b>	<b>330.00</b>	<b>0.00</b>	<b>270.60</b>	<b>330.00</b>
<b>RYAN RAEDER</b>	RUTTENAGENCY	<b>2</b>	<b>0.00</b>	<b>54.00</b>	<b>141,717</b>	<b>12,159.20</b>	<b>17.09</b>	<b>1,220.96</b>	<b>1,396.82</b>
<b>DREW SMADING</b>	INDEPENDENTS	<b>1</b>	<b>1.00</b>	<b>4.00</b>	<b>25,000</b>	<b>1,150.75</b>	<b>0.00</b>	<b>1,070.20</b>	<b>1,150.75</b>
<b>AMBER WULTERKENS</b>	RUTTENAGENCY	<b>1</b>	<b>1.00</b>	<b>6.00</b>	<b>74,769</b>	<b>50,000.42</b>	<b>0.00</b>	<b>4,500.04</b>	<b>5,000.04</b>
<b>TONG XIONG</b>	RUTTENAGENCY	<b>1</b>	<b>1.00</b>	<b>20.00</b>	<b>100,000</b>	<b>2,812.00</b>	<b>239.02</b>	<b>2,615.16</b>	<b>2,812.00</b>
<b>CHIA YANG</b>	RUTTENAGENCY	<b>1</b>	<b>1.00</b>	<b>95.00</b>	<b>150,000</b>	<b>386.57</b>	<b>0.00</b>	<b>270.60</b>	<b>386.57</b>

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WHITNEY YANG	RUTTENAGENCY	2	0.00	22.00	250,000	1,457.50	50.58	1,195.15	1,457.50
Totals for:	RUTTENAGENCY	16	43.00	24.94	1,340,665	71,781.62	349.03	15,826.90	1,457.50
Grand Totals	All agents and agencies	61	43.00	20.54	6,329,665	113,621.89	1,788.00	46,574.49	55,248.81