

Pending Policies as of 3/13/2023

<u>Policy Number</u>	<u>Agency</u>	<u>Policy Count</u>	<u>New Member Count</u>	<u>Average Days Pending</u>	<u>VOLUME</u>	<u>Premium</u>	<u>Cash With App</u>	<u>AFYC</u>	<u>Prod Credit</u>
CAROLYN BAETEN	INDEPENDENT	8	6.00	17.50	1,780,000	6,740.89	132.09	4,681.63	6,740.89
CARRI BAETEN	INDEPENDENT	1	1.00	24.00	530,000	625.86	0.00	450.62	625.86
LYLE BODENSTEINER	INDEPENDENT	1	0.00	46.00	25,000	1,198.00	101.83	1,233.94	1,198.00
MICHAEL BROWN	INDEPENDENT	1	0.00	90.00	33,000	1,980.50	0.00	2,455.82	1,980.50
SWT	INDEPENDENT	2	2.00	3.50	32,000	2,189.89	78.08	2,255.59	2,189.89
STEVEN ERNST	INDEPENDENT	1	1.00	25.00	25,000	158.45	158.45	129.93	158.45
WILLIAM GARRETT	INDEPENDENT	1	1.00	4.00	50,000	3,641.50	0.00	3,750.75	3,641.50
BETH KLISMITH	INDEPENDENT	2	2.00	13.00	500,000	670.00	82.45	549.40	670.00
RANDALL KOLARIK	INDEPENDENT	1	1.00	4.00	9,600	9,177.60	0.00	183.55	458.88
DAVID KONSELLA	INDEPENDENT	1	1.00	12.00	100,000	1,056.00	0.00	1,034.88	1,056.00
MARY KRUEGER	INDEPENDENT	2	2.00	28.00	200,000	619.00	0.00	575.67	619.00

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REBECCA LUREEN	INDEPENDENT	2	0.00	4.00	98,402	59,073.61	0.00	5,907.36	5,907.36
STEVEN MASKIL	INDEPENDENT	2	2.00	24.00	8,000	712.13	0.00	732.97	712.13
CHARLENE MCCOY	INDEPENDENT	1	1.00	4.00	150,000	412.50	35.06	383.63	412.50
BRADLEY PUTNAM	INDEPENDENT	1	0.00	6.00	0	0.00	0.00	0.00	0.00
DIANE ROOK-JOHNSON	INDEPENDENT	1	1.00	12.00	25,000	4,517.00	0.00	406.53	451.70
JESSE SCHULTE	INDEPENDENT	1	1.00	7.00	24,999	1,472.19	0.00	1,369.14	1,472.19
ALEXANDRIA WIDDERSHEIM	INDEPENDENT	2	1.00	24.00	525,000	1,470.50	439.09	1,270.22	1,470.50
DANIEL ZEIGER	INDEPENDENT	2	1.00	6.50	49,000	489.98	0.00	575.18	489.98
Totals for:	INDEPENDENT	33	24.00	17.58	4,165,001	98,593.64	1,027.05	27,946.81	489.98
RACHEL HUNTER	DIRECT	6	6.00	22.83	357,000	5,423.68	0.00	3,796.58	5,423.68
HALEY SAMS	DIRECT	9	9.00	13.67	144,000	3,867.53	70.59	2,632.02	3,867.53

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Totals for:	DIRECT	15	39.00	17.33	501,000	9,626.30	70.59	6,428.60	3,867.53
SAMANTHA CLEMINS	RUTTENAGENCY	3	1.00	12.00	300,000	2,470.48	0.00	1,654.81	2,470.48
TIMOTHY DOWSEY	INDENDEPENT	2	1.00	7.00	16,000	2,677.08	0.00	21,627.39	2,677.08
BETTERLIFE	HOME OFFICE	1	0.00	30.00	15,000	219.00	0.00	153.30	219.00
DAVID LANGE	RUTTENAGENCY	2	2.00	32.50	400,000	921.30	0.00	810.74	921.30
AMANDA OLDENBURG	RUTTENAGENCY	1	0.00	18.00	150,000	330.00	0.00	270.60	330.00
RYAN RAEDER	RUTTENAGENCY	3	0.00	42.33	166,717	13,743.95	17.09	1,870.71	2,981.57
WILLIAM RUTTEN	RUTTENAGENCY	2	0.00	4.00	381,339	27,889.30	0.00	3,173.64	3,544.93
DREW SMADING	INDEPENDENTS	1	1.00	11.00	40,000	1,150.75	0.00	1,070.20	1,150.75
AMBER WULTERKENS	RUTTENAGENCY	1	1.00	13.00	74,769	50,000.42	0.00	4,500.04	5,000.04
TONG XIONG	RUTTENAGENCY	2	2.00	14.00	150,000	3,116.00	239.02	2,897.88	3,116.00

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CHIA YANG	RUTTENAGENCY	6	6.00	20.83	1,100,000	4,038.57	0.00	2,550.44	4,038.57
WHITNEY YANG	RUTTENAGENCY	2	0.00	29.00	250,000	1,457.50	50.58	1,195.15	1,457.50
Totals for:	RUTTENAGENCY	26	53.00	20.50	3,043,825	109,177.65	306.69	41,774.90	1,457.50
Grand Totals	All agents and agencies	74	53.00	18.55	7,709,826	217,397.59	1,404.33	76,150.31	67,453.76