

**AUTUM STRAND JOHNSON**

1

50,000

545.50

0.00

1

9.00

545.50

**KATHY KINGSBURY**

0

50,000

1,863.50

0.00

2

11.00

1,863.50

**REBECCA LUREEN**

0

67,464

596.74

0.00

2

15.00

596.74

**Totals for: DAKOTAS**

1

167,464

3,005.74

0.00

5

12.20

3,005.74

**DAVID LAPETINA**

1

200,000

1,267.00

0.00

2

63.50

1,267.00

**BRIAN PASSEHL**

8

775,000

4,752.46

41.31

8

17.75

4,707.85

**Totals for: DIRECT**

9

975,000

6,019.46

41.31

10

26.90

5,974.85

**BETTERLIFE**

0

235,000

7,479.96

0.00

5

13.00

6,991.09

**Totals for: HOME OFFICE**

0

235,000

7,479.96

0.00

5

13.00

6,991.09

**CAROLYN BAETEN**

0

800,000

1,824.72

154.36

3

40.33

1,816.00

**STANLEY BLYTHE**

5

125,000

905.88

0.00

5

5.00

877.75

**MICHAEL BROWN**

1

1,000,000

2,206.78

0.00

2

18.00

2,206.78

**NORBERTO CAPIELLO**

1

24,999

1,655.28

0.00

1

30.00

1,603.94

**JAMES DINGELDEIN**

1

50,000

1,968.50

0.00

1

6.00

1,968.50

**HARRY DORMAN**

1

25,000

1,207.00

0.00

1

55.00

1,207.00

<b><u>JOHN FOWLER</u></b>	1	25,000	786.72	63.12		1	24.00	771.25
<b><u>EDYTA KIELTYKA</u></b>	3	500,000	5,514.00	0.00		3	25.67	5,514.00
<b><u>ERVIN LONDAGIN</u></b>	1	750,000	3,415.00	0.00		2	50.50	3,415.00
<b><u>CHARLENE MCCOY</u></b>	0	5,000	296.16	0.00		1	4.00	287.00
<b><u>JOSEPH MEDINGER</u></b>	2	55,000	1,960.56	0.00		3	36.33	1,955.35
<b><u>WILLIAM PATZNER</u></b>	1	15,000	1,596.72	125.05		1	5.00	1,547.25
<b><u>JASON PETERS</u></b>	1	600,000	1,112.00	0.00		2	33.50	1,112.00
<b><u>YULIIA PONA</u></b>	1	100,000	217.00	0.00		1	47.00	217.00
<b><u>LARRY POWELL</u></b>	1	1,000,000	1,050.00	0.00		1	47.00	1,050.00
<b><u>JARED REUTER</u></b>	1	25,000	384.75	30.26		1	87.00	384.75
<b><u>DONALD ROOT</u></b>	1	400,000	932.00	0.00		1	27.00	932.00
<b><u>LARRY RUFF</u></b>	0	10,000	301.32	0.00		1	5.00	292.00
<b><u>MATTHEW SCHERNIKAU</u></b>	0	50,000	1,085.76	0.00		1	10.00	1,064.50
<b><u>ANDRZEJ SERTLER</u></b>	7	1,170,000	12,956.40	0.00		7	15.00	12,948.00
<b><u>CHRISTY SNIDER</u></b>	1	125,000	1,883.52	37.71		2	18.00	1,869.50
<b><u>KAROLINA SOBCZYK</u></b>	1	100,000	1,515.00	0.00		1	31.00	1,515.00

<b><u>DALBERT STEELE</u></b>	1	125,000	1,607.76	91.08		4	11.00	1,576.25
<b><u>JOANNA STOCH</u></b>	8	720,000	13,545.50	0.00		9	14.00	13,545.50
<b><u>BRENDA VANDER LOGT</u></b>	1	100,000	622.20	37.15		1	20.00	610.00
<b><u>CHAD WARE</u></b>	1	15,000	768.60	64.05		1	6.00	744.75
<b><u>DEAN WATERS</u></b>	3	25,000	15,160.25	9,698.25		3	10.33	1,516.03
<b><u>DANIEL WIEGMAN</u></b>	1	192,424	1,811.88	29.96		1	95.00	2,157.40
<b><u>IWONA ZAWICKI</u></b>	1	200,000	2,269.28	0.00		1	26.00	2,182.00
<b>Totals for: INDEPENDENT</b>	47	8,332,423	80,560.54	10,330.99		62	22.63	66,886.50
<b><u>SAMANTHA CLEMINS</u></b>	1	400,000	3,539.29	2,780.18		3	25.33	3,539.29
<b><u>JAY DOBBS</u></b>	0	31,593	405.94	0.00		1	76.00	405.94
<b><u>STEVEN ERNST</u></b>	1	25,000	1,879.28	469.82		1	23.00	1,835.25
<b><u>CASSONDRA MEYER</u></b>	3	273,015	49,904.37	60.10		6	26.50	9,684.36
<b><u>SAMANTHA NAPARALA</u></b>	4	2,075,000	3,037.75	408.00		7	25.86	3,037.75
<b><u>WILLIAM RUTTEN</u></b>	3	575,000	1,897.50	77.04		4	18.50	1,897.50
<b><u>JEREMIAH WELCH</u></b>	2	375,000	1,542.00	156.16		4	13.00	1,542.00

<b><u>CHIA YANG</u></b>	2	500,000	1,951.72	0.00		3	36.33	1,875.00
<b><u>WHITNEY YANG</u></b>	4	300,000	6,984.90	457.31		5	65.40	6,921.50
<b>Totals for: SHEBOYGAN</b>	20	4,554,608	71,142.75	4,408.61		34	31.68	30,738.59
<b><u>LISA KOERNER</u></b>	2	296,264	6,404.85	76.34		5	28.80	4,118.14
<b><u>MARY KRUEGER</u></b>	3	40,000	1,895.84	52.55		3	10.00	1,856.30
<b><u>JASON LAPORTE</u></b>	1	50,000	384.00	0.00		2	17.50	376.50
<b><u>PHILIP WELTER</u></b>	1	435,000	4,796.28	350.00		1	19.00	4,200.00
<b><u>ALEXANDRIA WIDDERSHEIM</u></b>	0	30,800	18,974.18	0.00		1	67.00	1,897.42
<b><u>JANE ZELLER</u></b>	2	140,194	14,256.01	275.00		3	22.00	5,073.03
<b>Totals for: WAUSAU</b>	9	992,258	46,711.16	753.89		15	24.07	17,521.39
Grand Totals for all agents and agencies:	86	15,256,753	214,919.61	15,534.80		131	24.70	131,118.15