

BRADLEY PRATT	PRATT	1.00	Produced	1.00	100%	-	253.40	0%	253	253.40	640
JOHN HELMER	Kansas Life Insurance Agency LLC	1.00	0.00	1.00	100%	1.00	209.48	0%	209	209.48	529
HEATHER HEIDTKE	Greater Insurance Service	1.00	0.00	1.00	100%	1.00	120.00	0%	120	120.00	303
DANIEL ZEIGER	Zeiger Agency	4.00	1.00	3.00	100%	3.00	-	100%	25	75.00	189
RANDY AUGSBURGER	Augsburger & Associates, LLC	0.00	0.00	-	0%	-	-	-	-	-	0
DON BOOZER	Don Boozer & Associates	0.00	0.00	-	0%	-	-	-	-	-	0
DAVID FRITZ	Rohrer and Associates Marketing Group LLC	0.00	0.00	-	0%	-	-	-	-	-	0
LEVI HUNCOVSKY	HUNCOVSKY	0.00	0.00	-	0%	-	-	-	-	-	0
RANDY KOLARIK	Kolarik	0.00	0.00	-	0%	-	-	-	-	-	0
KANSAS LIFE INSURANCE	KANSAS LIFE INSURANCE	0.00	0.00	-	0%	-	-	-	-	-	0
JOHN LIGHT	The Producers Network	0.00	0.00	-	0%	-	-	-	-	-	0
JESSICA LOPEZ	Visionary Inc.	0.00	0.00	-	0%	-	-	-	-	-	0
GUSTAVO LOZANO	The Producers Network	1.00	0.00	-	0%	-	-	-	-	-	0
DAWN NELSON	MVP Financial Services, Inc.	0.00	0.00	-	0%	-	-	-	-	-	0
JAROD POWELL	POWELL	0.00	0.00	-	0%	-	-	-	-	-	0
ROBERT SWANSON	Final Expense Brokerage	0.00	0.00	-	0%	-	-	-	-	-	0
KAYING VACE	Nexvision Financial Group	0.00	0.00	-	0%	-	-	-	-	-	0
COLTON KISSINGER	TIC Inc.	0.00	0.00	(1.00)	0%	(1.00)	(573.00)	0%	573	(573.00)	0
HOME OFFICE	Home Office	24.00	2.00	18.00	82%	6.00	9,308.32	80%	2,932	46,977.56	118,562
TOTAL	Independent Agency	649.00	31.00	497.00	80%	353.00	438,325.56	31%	1,281	636,493.75	1,684,152
MARIO MEJIA	Direct Distribution	22.00	2.00	15.00	75%	5.00	23,842.67	0%	1,590	23,842.67	60,174
RACHEL HUNTER	Direct Distribution	26.00	1.00	17.00	68%	12.00	14,764.09	0%	868	14,764.09	37,262
TOTAL	Direct Distribution	48.00	3.00	32.00	71%	17.00	38,606.76	0%	1,206	38,606.76	97,436

*Totals do not include all agents, only producing agents